Message Text

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ACTION EA-07

INFO OCT-01 EUR-09 ISO-00 NSCE-00 AGR-03 SWF-01 TAR-01

SAM-01 NIC-01 SAJ-01 AID-05 CIAE-00 COME-00 EB-03

FRB-01 INR-09 NSAE-00 RSC-01 TRSE-00 XMB-01 OPIC-02

SP-02 CIEP-01 LAB-01 SIL-01 OMB-01 NSC-07 SS-14

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E.O. 11652: N/A

TAGS: ETRD, EAGR, CH, US, CA, AS

SUBJECT: DELAYS IN CANADIAN WHEAT SHIPMENTS TO CHINA; PRC CANCELS NEGOTIATIONS WITH AUSTRALIAN WHEAT BOARD

REF: A) PEKING 1666 NOTAL); B) PEKING 1683 (NOTAL)

1. REFTELS REPORTED THAT TWO US GRAIN SUPPLIERS (COOK AND DREYFUS) HAD REACHED AGREEMENT WITH THE CHINESE LAST MONTH ON POSTPONEMENT UNTIL NEXT YEAR OF APPROXIMATELY ONE MILLION TONS OF US WHEAT DELIVERIES ORIGINALLY SCHEDULED TO TAKE PLACE IN 1974. WE HAVE NOW INFORMATION THAT SOME 1974 CANADIAN WHEAT DELIVERIES TO THE PRC WILL BE SLIPPING INTO 1975 AND THAT THE CHINESE ARE STALLING ON FURTHER PURCHASES OF WHEAT FROM AUSTRALIA.

2. CANADA - CANADIAN EMBASSY SOURCES HERE REPORT THAT TWO LIMITED OFFICIAL USE

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CANADIAN DOCK STRIKES WHICH HAVE BEEN UNDERWAY FOR OVER A MONTH HAVE

RESULTED IN SUBSTANTIAL DELAYS IN SCHEDULED CANADIAN WHEAT DELIVERIES TO THE PRC THIS FALL. AS A RESULT, IT IS PROBABLE THAT AT LEAST 500,000 TONS OF SCHEDULED 1974 DELIVERIES FROM CANADA WILL NOT TAKE PLACE UNTIL THE FIRST FEW MONTHS OF 1975. WE BELIEVE THAT THE CHINESE WERE AWARE OF THE LIKELIHOOD OF THESE DELAYS IN CANADIAN SHIPMENTS WHEN THEY NEGOTIATED THE POSTPONEMENT OF US WHEAT DELIVERIES MENTIONED IN PARA 1 ABOVE.

- 3. ACCORDING TO AUSTRALIAN EMBASSY SOURCES HERE, THE ANNUAL FALL VISIT OF AUSTRALIAN WHEAT BOARD (AWB) REPS TO PEKING, WHICH HAD BEEN SCHEDULED TO BEGIN ON OCTOBER 9 OR 10, HAS SUDDENLY BEEN CANCELLED AT THE REQUEST OF THE CHINA NATIONAL CEREALS, OILS AND FOODSTUFFS IMPORT AND EXPORT CORPORATION (CEROILFOOD). THE VISIT HAD BEEN AGREED TO EARLIER BY CEROILFOOD AND WOULD HAVE BEEN FOR THE PURPOSE OF FIXING THE PRICE AND AMOUNT OF WHEAT WHICH AWB WOULD SUPPLY TO CHINA IN 1975 UNDER THE THREE YEAR SINO-AUSTRALIAN WHEAT AGREEMENT. IN A MESSAGE TO AWB, CEROILFOOD EX-PRESSED HOPE THAT THE AUSTRALIANS WOULD UNDERSTAND THAT "DUE TO VERY HEAVY PRESSURE OF WORK AND GREAT DIFFICULTY IN ARRANGING NEGOTIATIONS AT THIS TIME IT IS NECESSARY TO CANCEL THE AGREED NEGOTIATIONS." THE MESSAGE GAVE NO INDICATION AS TO WHEN THE TALKS MIGHT BE RESCHEDULED. (THE FOREGOING WAS OBTAINED IN CONFIDENCE AND SHOULD NOT BE DISCUSSED OUTSIDE THE USG UNTIL IT BECOMES PUBLIC INFORMATION.)
- 4. COMMENT: IT THUS APPEARS THAT THE CHINESE NOW HAVE A SHARPLY DIFFERENT PERCEPTION OF THEIR GRAIN IMPORT REQUIREMENTS THAN THEY DID IN JUNE AND JULY OF THIS YEAR WHEN CEROILFOOD SUDDENLY PURCHASED TWO MILLION TONS OF ADDITIONAL WHEAT FROM CANADIAN, AUSTRALIAN, US AND FRENCH SOURCES FOR DELIVERY IN 1974. THEY SEEM CONTENT TO HAVE POSTPONED US DELIVERIES EVEN IN THE FACE OF ANTICIPATED DELAYS FROM CANADA AND ARE UNWILLING OR UNABLE TO COMMIT

THEMSELVES NOW ON NEXT YEAR'S SHIPMENTS FROM AWB.

5. VARIOUS FACTORS MAY BE INFLUENCING CHINESE THINKING, INCLUDING A POSSIBLE DESIRE TO HOLD DOWN THEIR BURGEONING TRADE DEFICIT THIS YEAR AND THE PROBLEM OF SERIOUS CONGESTION IN PRC PORTS. WE ARE INCLINED TO BELIEVE, HOWEVER, THAT THEY ARE NOW MORE CONFIDENT OF THEIR 1974 CROP SITUATION THAN THEY WERE FOUR LIMITED OFFICIAL USE

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MONTHS AGO, AND THAT THIS HAS LED TO A DOWNWARD REVISION IN THEIR ESTIMATES OF IMPORT NEEDS. USLO WOULD BE INTERESTED IN ANY INFORMATION WASHINGTON AGENCIES MAY HAVE ON THE RECENT DEVELOPMENTS AND WOULD APPRECIATE AN UPDATED ESTIMATE OF CHINA'S PROJECTED GRAIN IMPORTS FOR 1974. HOLDRIDGE

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